UBUNYE
HOLDINGS

Developing sustainable solutions
for productivity & efficiency.

About
UBUNYE

UBUNYE products provide companies in any vertical, of any size and government agencies to automate and digitalize their paper based processes.

Our products are created with the philosophy in mind of *user-friendliness, manageability, reliability, and flexibility –* but above all: ***simplicity***.

Whether you require fully-automated scanning and archiving technology, or complex user-driven document workflows, Ubunye delivers. Our products provide solutions that integrate easily with the end-user's hardware and document systems which makes it easy to implement, maintain and manage.

The company was established over a decade ago and traded under the name **ScannerVision™**, which was also the name of the main product. **ScannerVision™** was originally developed to be embedded on multifunctional devices as an application that offers more features than the standard scan function of the device. Over the last 10 years, **ScannerVision™** has helped thousands of organizations experience significant cost savings and improve operational efficiency by quickly adapting to market trends and delivering solutions that fulfill customers' requirements.

Since then our portfolio of products expanded and we needed a new company name that is not tied to the name of the product. In 2018 Ubunye was established, a name derived from a ***Zulu*** word that translates to ***"unity"***, mirroring our vision to connect all kinds of business applications together using document workflow.

End-to-end
solution for your document life-cycle.

Capture

- Multi-function device
- Desktops
- Mobile devices
- Laptops
- Cloud

Process

- Metadata
- OCR
- Workflow
- Barcode Recognition
- File Conversion

Store

- DMS
- Database
- File Server
- Cloud

Manage

- Collaboration
- Versioning & audit trail
- Workflow
- Metadata
- Advanced search & retrieve

The business landscape has changed tremendously, and with it comes new challenges demanding businesses to optimise their operations. Scalable business process automation is what every organisation need to enhance *efficiency, productivity, and collaboration* by standardising business processes to remove operation silos, *lowering costs and improving profitability.*

There is a spectrum of ways to automate business processes, and there is no one-size-fits-all approach. We believe that automating business processes should start with document processing automation as it is the most crucial data in any organisation, and the prerequisite of business automation is data. **Capture, Process, Store and Manage** is our approach to handling document process automation throughout the document's lifecycle.

Start your business process automation with us as your stepping-stone into the world of digital transformation, or enhance your business process automation for cohesive information flow within your organisation and promote connectivity throughout your business units.

UBUNYE's
Global
Footprint

With headquarters in *Western Europe, South Africa, Asia and facilities around the world,* **UBUNYE** is well positioned to service its growing base of users and global OEM partners.

UBUNYE has a global footprint with established Partners and a credible customer base that allows us to position ourselves as a market leader in our industry. Our efforts have recently been recognized by *Keypoint Intelligence,* our **ScannerVision™** received a *BLI Pick award* for *Outstanding Document Capture solution.*

UBUNYE has offices in South Africa (SA) & Asia and Europe (EU) – Research, product development, support, and administration is split between SA and Asia, with business management for Europe and America handled from (EU).

Ubunye is using both direct and indirect channels to reach the customers, with around 90% of the revenue coming from the indirect channel.

The success lies in the fact that **Ubunye** operates from various countries in various time zones giving us the ability to support whenever and wherever required. Having a global footprint has given us the ability to give global support in multiple local languages. Having local support also gives us insight into understanding the local cultures and business practices.

UBUNYE has a broad range of partnerships with leading office equipment manufacturers and enterprise software companies ensuring users benefit from the widest and most advanced choice of document technology available.

UBUNYE's products are being offered and implemented in over **45** countries by official distributors and resellers in South America, Europe, Africa, Asia and Oceania. The most active countries are Germany, The Netherlands, Spain, South Africa, New Zealand and USA.

ScannerVision™ and **aivika** are the main choice of capturing solution by the world's leading multifunctional device manufacturer such as *Canon, Epson, Fujifilm, HP, Kyocera, Ricoh, Triumph-Adler and UTAX*.

UBUNYE's products, **ScannerVision™**, **aivika**, **DocVolante** and **UBUNYE Ai** are also being distributed and implemented by IT partners around the world who specialize in office software and/or document workflows.

Competitive
advantages

Over the last decade **Ubunye** has had the opportunity to strengthen our position within the industry by recruiting innovative, talented developers and support staff that are passionate about customer experience and driving our business forward.

This has in turn given us the opportunity to continuously enhance our solutions so that our partners and their customers can rely on our robust solutions that enable them to ***automate and digitize*** their processes.

We believe that our customer experience should be at an exceptional level at every touch point of our business and therefore staying ahead of trends and developments within the ICT sector is part of our DNA. We invest time, technology and resources to stay abreast of the latest and greatest technology to ensure we are one step ahead of our competitors.

Understanding the value of being able to cater for small, medium and large businesses in various sectors is key to us. We don't believe in boxing our offer and know that by tailor making our solutions we are able to add huge benefit to our customers from any organisation of any size.

Strategic planning and research into vertical based pain points, trends, needs and requirements has given us an advantage to grow and strengthen our business and partnerships as we are able to relate to and accommodate various industries.

Continuous growth is our motto and having a global footprint, reliable partners and an excellent team, we are always a step ahead of the rest.

Products
& services

scannervision™ / **aivika** / **DocVolante** / **efflux** solutions / **UBUNYE Ai**

UBUNYE™s products are being offered and implemented in over **45** countries by official distributors and resellers in *South America, Europe, Africa, Asia, Oceania and USA.*

Capture **Process** **Store**

Empowering Businesses to Transform Documents into *Business Intelligence.*

ScannerVision™ has been on the market for over a decade, and it has stood the test of time and continues to be an extremely powerful and dependable solution for a wide range of organisations. Winner of the **Keypoint Intelligence's Buyers Lab (BLI) 2022 Pick Award** for **Outstanding Document Capture Solution**, it is a highly developed document capture middleware solution that makes it simple, economical, and secure to create simplified document workflows and business process management tasks.

The common issue for organizations these days appears to be having the right information at the right time. In this era of digitalization, access to crucial information at all times proves to be extremely vital. Sustainable solutions are continuously proven to be the key driver of a successful organization. Automating business processes equips them with superior competitive advantage in the business environment, ultimately leading to economic achievement.

We don't just provide solutions; we also provide change in the optimization of processes in digital solutions. **ScannerVision™** enables innovative ways to work faster, smarter, and more securely, and it succeeds in establishing a more productive workplace to a greater extent.

Capture   **Process**   Store

A comprehensive document capture and workflow solution built for *efficiency.*

aivika's introduction in 2017 signalled the dawn of a new suite of services and advanced solutions aimed specifically at document workflow as opposed to scanning, thus allowing for the overall range of offered services to also include desktop and mobile devices, significantly increasing our customer base. **aivika Capture Pro** is a multi-platform-driven application and will be able to work on users' Desktop PC, Mobile Phone, Laptop, and Tablet making capturing documents from anywhere & anytime possible.

The ability to create and support flexibility is becoming the primary competitive advantage in today's business landscape. This is where **aivika Capture Pro** has the capacity to deliver a solution that will digitally transform strategic business processes and workflows to enhance efficiency, productivity, automation, collaboration, connectivity & profitability.

Furthermore, development on machine learning (AI), mobile stamping, new connectors and settings, and the much anticipated **aivika cloud** has already begun. With the new licensing portal, HPN, user defined templates and profiles, workflow templates, document loading from Document Management Systems, full functionality as a desktop version, and a comprehensive mobile web app, we are certain and confident that aivika will develop into a robust solution. We believe in continuous development in order to future-proof our solutions and keep our customers on top of their Digital Transformation as the IT trends evolve.

Store   **Manage**

A document management solution that captures, tracks, and stores electronic documents for *optimum collaboration.*

For over a decade **ScannerVision™** has been the workhorse of Small and Medium-sized Enterprises' document *'Capture, Process and Store'* needs. **aivika Capture Pro** and **aivika Mobile** have broadened the *'Capture'* aspect by providing a rich capture experience on desktop and mobile devices.

After the development of **aivika**, we then identified a niche in the market to develop a Document Management System specifically aimed at small to medium sized organizations to assist in categorizing all their paper-based and digital documents intelligently. Ultimately, **DocVolante** was developed and after its addition to the product suite, we now offer users the ability to *'Store,'* and essentially, *'Retrieve'*, their documents in our own Document Management System that punches well above its weight.

DocVolante is a software solution that integrates with our own in-house suite of products as well as being a stand-alone product that centrally *captures, indexes,* and *stores* all documents. Using the power of our end-to-end solutions, we can enable customers to achieve digital transformation through the automation of their business processes. This in turn will increase their service quality, increase staff productivity, improve service delivery and contain costs.

In addition, development on our workflow engine has commenced and will be released next year. We have some exciting plans lined up for the future, and as our development team takes on new projects, **DocVolante** will undoubtedly develop into a Document Management solution that we can be proud of.
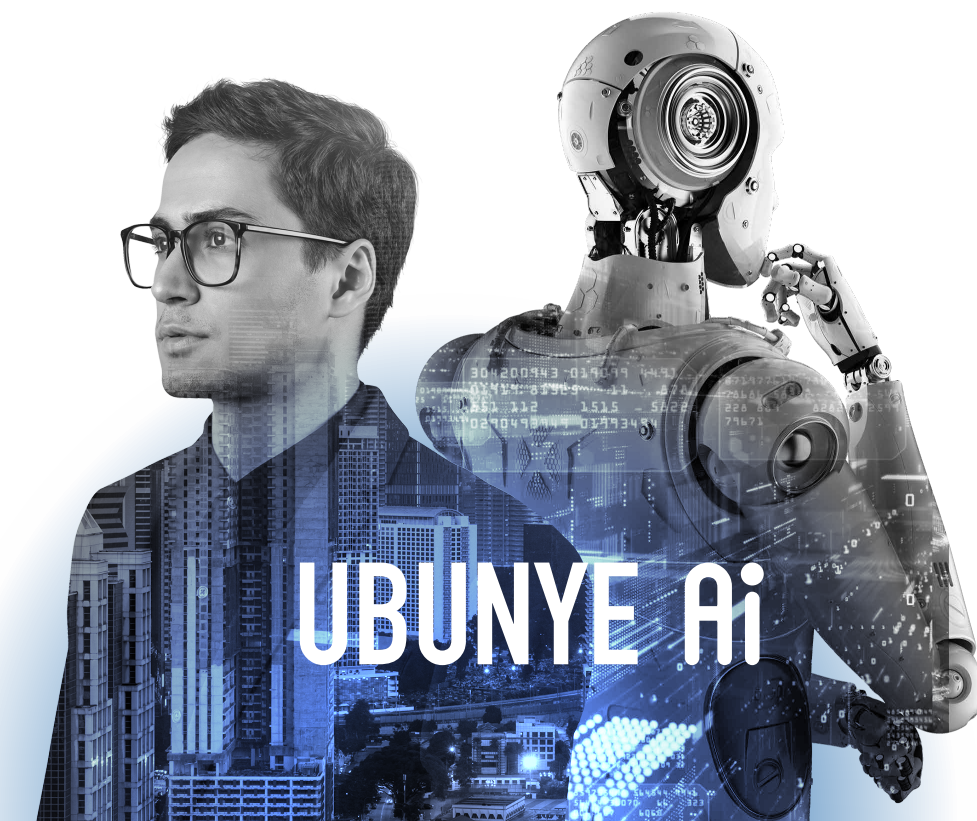
Capture

Process

efflux Document Processing Engine is a comprehensive *image and document processing engine for Developers.*

efflux solutions was founded in 2022 and has collaborated with **UBUNYE** to create a new Document Processing Engine. **efflux** had a vision of having their own processing engine and knew that the **UBUNYE** developers understood the complexities of having a phenomenal and complete document processing engine.

The **efflux Engine** was designed and developed by the team that were using similar solutions prior to its development. They were aware of all the essential features that were missing and incorporated that in the engine. In addition, the developers also leveraged on their decade long experience with MFP manufacturers which provided technical insights prior to the development of the engine to further enhance it.

The **efflux Engines** truly advance part is the pre-image processing that plays an essential role in attaining highly accurate OCR result. The pre-image processing has been designed and developed meticulously by experienced image processing engineers to enhance and analyse the input images before sending them to the OCR engine.

With the power of OCR software, businesses can now digitally store all documents and become more organized. No matter the industry, OCR software offers excellent benefits in terms of data management and streamlining business processes. We also have plans in place to ensure that the enhancement of the **efflux Engine** aligns with future trends in order to drive sales and establish the brand as a market leader. There are endless developments that will ensure that the **efflux engine** remains not only relevant but always a step ahead of its competition.

UBUNYE Ai

Capture   **Process**   **Store**

The artificial intelligence designed for *Intelligent Document Processing.*

Through **ScannerVision™**, our Document Processing Solution, we have always been able to automate document workflows that operate seamlessly with scanned documents and various documents generated by other applications. This has been achieved through the creation of custom templates, which in turn enable straight-through processing of documents by automatically extracting metadata and storing the documents and metadata in various locations.

However, as with every Document Processing Solution, we needed to evolve, and our next logical step was the introduction of artificial intelligence with the **UBUNYE AI**. Because organizations collect data from diverse sources, the amount of unstructured data in their storage silos grows, ultimately hurting efficiency and costing money. AI can mitigate these troubles by identifying similarities between data through classification and extraction based on predefined criteria.

Features & Benefits of the **UBUNYE AI**:
• Seamless Integration using the AI Connector
• Quick Custom Template Configuration
• Document models and learning capability
• Continuous Improvement
• Only pay for the pages users wish to cover

Professional
services

The optimum integration with *organisations' physical & digital eco-system.*

Our team of experts offer professional services to help our resellers make the best analysis and design the right solution with the least amount of e ort. With our in-house development & Support teams we can assist with implementation if required, by doing this we ensure our customers and partners are always in the right hands, supporting you every step of the way in multiple languages for your convenience in a timely manner.

Our Professional Services include:

- Template Design
- AI Custom Template Design & AI Training
- Custom Scripting:-
  PowerSharp, SQL, C# Development
- Custom Development
- Proof of Concept Configuration
- Implementation and Software Training
- Document Management Template & Connector Configuration
- Setting up Features and Functions
- Forms Recognition Template Creation

Supporting Partners, Users, **globally.**

We realise that customers would prefer to focus on their business, thus we offer advance support to eliminate difficulties and make sure that the impact on daily document operations may be kept as minimal as possible. Our support team's goal is to provide exceptional user experiences for everyone, whether you work with one of our highly qualified resellers or **UBUNYE** directly.

We also offer all partners two types of training: sales and technical. There are various levels of both groups. Candidates must satisfy the minimal standards in order to be considered for the higher training levels. Candidates who successfully finish the training programmes will be able to provide their clients with the greatest service and assistance.

In addition, we also provide exceptional Marketing support to our partners to equip them with everything they need in order to sell better. This includes product brochures, flyers, striking visuals, technical videos, product videos, social media copy blocks etc. We are always ready to assist our partners as we strongly believe that their success is our success!

We are committed to providing exceptional service to businesses. The thought of our solution alleviating concerns about workplace document processes motivates us to serve organizations better. Our technical team will always be happy to assist as we are extremely committed not only to delivering software as a solution, but also providing exceptional after-sales service. We constantly prioritise customer satisfaction.

We also recently launched the **2Gether** platform where our Partners can log on, trace, and manage their sales, provide pre- and post-sales support as well as providing a payment platform that makes business transactions easy and straightforward.

The platform is easy to understand and navigate, has relevant and accurate informative information that is key to ensure successful affiliated marketing initiatives. It allows for easier onboarding of new Partners as it gives them instant access to company information to help them align their marketing or sales initiatives with ours to achieve both businesses' objectives.

The greatest advantage of a Partner Portal is that it never sleeps. Your partners can connect, search, and retrieve information at any time and from anywhere. This allows for processes to be more streamlined and there are no delays, which is a more effective way to support your partners.

Relying on channel partner sales teams is a delicate process as they have to manage and focus on many other product portfolios therefore it is critical to equip them with the information they require with an easy, quick, user-friendly process to ensure they drive our sales.

Understanding that the relationship management between us and our Partners is one of our valued differentiators we wanted it to be a seamless process that is easy to adapt to. We believe that the 2Gether platform will strengthen our relationships with our Partners, fostering trust and credibility, and encouraging reciprocal loyalty.

Continuous
Growth

UBUNYE has evolved and has a global footprint with established Partners and a credible customer base that allows us to position ourselves as a market leader in our industry.

As new technologies continue to push innovation in every aspect of every industry, acting as the catalyst of business growth and increasing the benchmark of operation efficiency, documentation will remain at the root of the system for many decades.

Though the significance of the physical document is switching over to the digital document, organisations will need to expand their way of capturing, processing and managing the documents with the help of new technologies. Understanding that the physical document now only represents a small part of its lifecycle, in most cases once paper turns digital, it is archived, recycled, or destroyed.

Therefore, the opportunity for growth is endless in the sphere of document *capture, process, store* and *management* from **ScannerVision™, aivika, DocVolante, efflux solutions** and **UBUNYE AI**.

Rene Brunt, *CEO and Founder* of **UBUNYE Holdings**, asserts that taking risks and embracing new opportunities is the only way to propel the company forward. That is why, at **UBUNYE**, we focus on improving the customer experience by developing new products, expanding into new markets, leveraging the company's strengths, and hiring the best employees.

For more information about our products or if you would like to know if they are a good fit for your business, please kindly visit us at **www.ubunye.com** or contact us at **bps@ubunye.com**

UBUNYE
For the future
2gether

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